



## Client Engagement Specialist - Business Development

Department	Business Development
Designation	Client Engagement Specialist
Industry Type	Pharma, Medical Devices, Cosmetic and Nutraceuticals and Clinical Research
Basic Qualification Required	Graduate in life sciences
Experience	1 - 4 Years ( Having knowledge of Clinical Trials and associated services preferably the US/UK market))
Location	US/UK/France/Germany
Brief JD	<ol style="list-style-type: none"><li>1. Line up webex/F2F meetings at CXO, Clinical Research, Medical Writing and Data Management Head level through Data-mining, Cold Calling, Emailing, Using Business Networking Sites and Social Media.</li><li>2. Working closely with the Head Sales, generating leads through telephone and email prospecting; qualifying and processing leads for the Solution Experts team</li><li>3. Understanding the company's services and offerings to integrate into various marketing strategies.</li><li>4. Participating actively in LinkedIn and web research activities to create target lead profiles to market.</li><li>5. Exceptional communication skills both written and verbal. Excellent technical problem-solving skills.</li></ol>
Desired Skills	Cold calling, sales team, sales, market, marketing, inside sales, lead generation, marketing manager, cxo, business networking
Employment Type	Part-time, Commission based

- Interested candidates can send their resume at  
[dmirchandani@cliantha.com](mailto:dmirchandani@cliantha.com)  
[ssawant@cliantha.com](mailto:ssawant@cliantha.com)